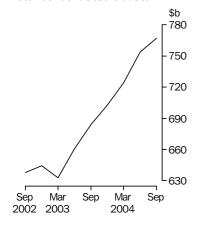


# MANAGED FUNDS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) FRI 26 NOV 2004

#### **Total consolidated assets**



## KEY FIGURES

| CONSOLIDATED<br>Assets    | Sep Qtr<br>2003 | Jun Qtr<br>2004 | Sep Qtr<br>2004 |
|---------------------------|-----------------|-----------------|-----------------|
|                           | \$m             | \$m             | \$m             |
| Superannuation funds      | 327 477         | 378 859         | 388 192         |
| Life insurance offices(a) | 169 495         | 171 285         | 171 714         |
| Other managed funds       | 187 156         | 203 902         | 207 141         |
| Total                     | 684 127         | 754 046         | 767 046         |

(a) Investments by superannuation funds which are held and administered by life insurance offices are included under life insurance offices.

Note: See note on consolidation in Explanatory Notes, para 8

#### KEY POINTS

#### CONSOLIDATED ASSETS

- Total consolidated assets of managed funds institutions was \$767.0b at 30 September 2004, an increase of \$13.0b (2%) from the revised June quarter 2004 figure, mainly reflecting changes in asset values during the quarter. During the September quarter 2004, the S&P/ASX 200 increased by 4%, although the price of foreign shares (represented by the US S&P 500) decreased by 2% and the \$A appreciated against the \$US by 4%. Domestic bond prices increased during the quarter with the 5 year Treasury Bond yield decreasing by 0.3 percentage points.
- Consolidated assets of superannuation funds, public unit trusts and cash management trusts experienced increases of \$9.3b (2%), \$2.5b (2%) and \$0.7b (2%) respectively.
   Assets of life insurance offices, friendly societies and common funds remained virtually the same
- The major asset movements for the quarter were in equities and units in trusts, up \$13.4b (5%), loans and placements, up \$0.8b (3%), short term securities, up \$1.5b (2%) and land and buildings, up \$1.3b (1%). These were offset somewhat by decreases in other assets of \$4.3b (19%) and assets overseas of \$0.8b (1%).
- Investment managers had \$767.4b in funds under management, up \$23.5b (3%) from the revised June quarter 2004 figure. They managed \$515.6b (67%) of consolidated managed funds' assets

#### INQUIRIES

■ For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Glen Malam on Canberra (02) 6252 5040.

## NOTES

FORTHCOMING ISSUES ISSUE (Quarter) RELEASE DATE

> December 2004 25 February 2005 March 2005 27 May 2005

CHANGES IN THIS ISSUE

There are no changes in this issue.

REVISIONS THIS ISSUE

There have been revisions in many series as a result of quality assurance work undertaken with data providers. When the results of the June quarter 2004 survey were published, survey response rates were lower then expected. June quarter 2004 survey responses that have subsequently been received contributed to revisions in this publication. In particular revisions have been made to: fund managers (revised back to September 1998 in respect of classification of source of funds); life insurance offices (revised back to March 1998) and superannuation funds (revised back to September

1998).

ROUNDING Discrepancies may occur between sums of the component items and totals due to

rounding.

**ABBREVIATIONS** 

\$b billion (thousand million) dollars

\$m million dollars

ABS Australian Bureau of Statistics

APRA Australian Prudential Regulation Authority

ATO Australian Taxation Office

Dennis Trewin

Australian Statistician

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## TABLES AVAILABLE ON AUSSTATS

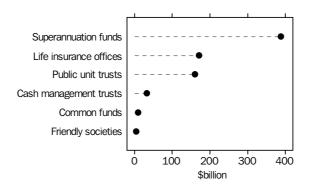
Data available on the Australian Bureau of Statistics web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> include:

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CONSOLIDATED ASSETS

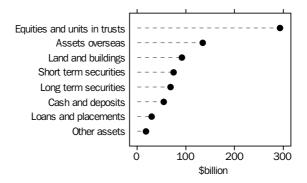
By type of institution

At 30 September 2004, consolidated assets of superannuation funds was \$388.2b, up \$9.3b (2%) since June 2004. Consolidated assets of public unit trusts and cash management trusts experienced increases of, \$2.5b (2%), and \$0.7b (2%) respectively. Assets of life insurance offices, common funds and friendly societies remained virtually the same at \$171.7b, \$9.5b and \$4.5b respectively.



By type of asset

The major asset movements for the quarter were in equities and units in trusts, up 13.4b (5%), short term securities, up 1.5b (2%), long term securities up 0.8b (1%), assets overseas, down 0.8b (1%) and other assets, down 4.3b (19%).



Cross investment

The table below presents the unconsolidated, cross-invested and consolidated assets of managed funds by type of fund as at 30 September 2004.

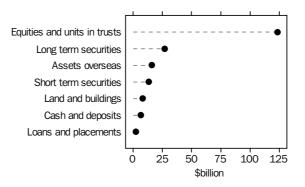
|                        | Unconsolidated assets | Cross-<br>invested<br>assets | Consolidated<br>assets |
|------------------------|-----------------------|------------------------------|------------------------|
| Type of fund           | \$m                   | \$m                          | \$m                    |
| Life insurance offices | 201 947               | 30 233                       | 171 714                |
| Superannuation funds   | 472 875               | 84 684                       | 388 192                |
| Public unit trusts     | 187 191               | 27 129                       | 160 062                |
| Friendly societies     | 6 269                 | 1 814                        | 4 455                  |
| Common funds           | 9 878                 | 408                          | 9 471                  |
| Cash management trusts | 33 153                | _                            | 33 153                 |
| Total                  | 911 313               | 144 267                      | 767 046                |

nil or rounded to zero (including null cells)

UNCONSOLIDATED ASSETS

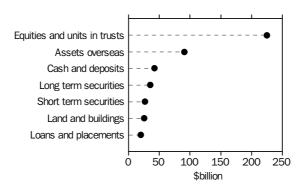
Life insurance offices

At 30 September 2004, the total assets of life insurance offices stood at \$201.9b, an increase of \$1.3b (1%) since June 2004. Major increases were in equities and units in trusts of \$1.4b (1%),long term securities of \$0.2b (1%) and short term securities \$0.1b (1%). Loans and placements increased by \$0.2b (10%) while cash and deposits decreased by \$0.5b (6%). Assets held overseas decreased by \$0.2b (1%).



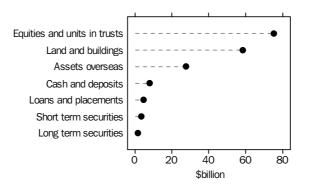
Superannuation funds

The total assets of superannuation funds held outside of life offices was \$472.9b at 30 September 2004, an increase of \$11.0b (2%) since June 2004. Holdings of equities and units in trusts increased by \$11.9b (6%), of which private trading corporation shares increased by \$8.6b (9%) and financial sector shares increased by \$2.4b (7%). Cash and deposits increased by \$1.0b (3%), short term securities increased by \$0.5b (2%) and long term securities increased by \$0.4b (1%). Other financial assets decreased \$2.0b (25%) and assets overseas decreased \$1.4b (2%).



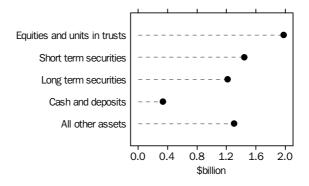
Public unit trusts

The total assets for public unit trusts was \$187.2b at 30 September 2004, up \$1.5b (1%) since June 2004. The major increases were in cash and deposits, up \$1.1b (15%) land and buildings, up \$0.8b (1%) and assets overseas, up \$0.8 (3%).



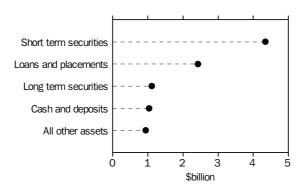
Friendly societies

Total assets of friendly societies was \$6.3 billion at 30 September 2004, virtually unchanged since June 2004. At the end of the quarter, equities and units in trusts stood at \$2.0b, long term securities at \$1.2b and short term securities at \$1.4b. Together they accounted for 74% of total assets.



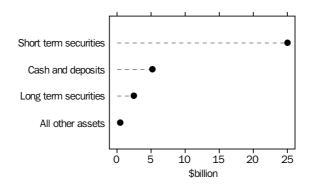
Common funds

Total assets of common funds was \$9.9b at 30 September 2004, an increase of \$0.2b (2%) since June 2004. Short term securities and loan and placements account for 44% and 25% respectively of total assets.



Cash management trusts

Total assets of cash management trusts was \$33.2b at 30 September 2004, up \$0.7b (2%) since June 2004. Short term securities increased by \$0.5b (2%) and cash and deposits increased by \$0.2b (3%). All other asset classes remaind virtually unchanged. Short term securities accounted for 75% of total assets.



INVESTMENT MANAGERS
Source of funds under
management

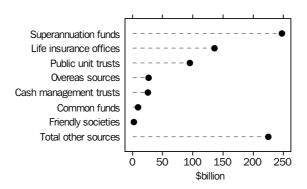
During September quarter 2004 there was an increase in total funds under management by investment managers of \$23.5b (3%), bringing the total funds under management to \$767.4b.

The value of funds under management on behalf of superannuation funds increased by \$12.2b (5%), public unit trusts decreased by \$1.9b (2%) and life insurance offices increased by \$6.0b (5%).

During the quarter the value of funds under management on behalf of sources other than managed funds increased \$8.9b (4%). Of this, the largest increase was funds under management on behalf of trusts other than public unit trusts, \$8.4b (9%). There were increases in the value of funds under management on behalf of government, \$1.6b (11%) and general insurance, \$1.6 (7%), while funds under management on behalf of other investment managers decreased by \$3.0b (5%).

The value of funds under management on behalf of overseas sources increased to \$27.1b following a \$1.6b (6%) increase from the previous quarter.

The value of managed funds assets invested through investment managers was \$515.6b at 30 September 2004, representing 67% of the consolidated assets of managed funds.





## MANAGED FUNDS, Consolidated assets, Amounts outstanding at end of period

|   | 2000-01   | 2001-02   | Dec Qtr<br>2002                                 | Mar Qtr<br>2003                                 | Jun Qtr<br>2003                                 | Sep Qtr<br>2003                                 | Dec Qtr<br>2003                                 | Mar Qtr<br>2004                                 | Jun Qtr<br>2004                                 | Sep Qtr<br>2004                                 |
|---|---|---|---|---|---|---|---|---|---|---|
| Institution/asset   | \$m   |
| •   |   |   | • • • • • • •                                   |   |   |   |   |   |   | • • • • • •                                     |
| Type of institution   |   |   |   |   |   |   |   |   |   |   |
| Life insurance offices(a)   | 173 845   | 177 000   | 170 180   | 167 088   | 164 354   | 169 495   | 167 211   | 168 267   | 171 285   | 171 714   |
| Superannuation funds  | 301 493   | 299 847   | 297 780   | 289 931   | 315 840   | 327 477   | 342 932   | 359 815   | 378 859   | 388 192   |
| Public unit trusts  | 119 344   | 131 845   | 131 773   | 131 093   | 136 926   | 144 017   | 149 020   | 152 452   | 157 597   | 160 062   |
| Friendly societies  | 5 523   | 5 563   | 4 954   | 4 605   | 4 572   | 4 513   | 4 526   | 4 513   | 4 556   | 4 455   |
| Common funds  | 8 126   | 7 771   | 8 117   | 8 121   | 8 605   | 8 965   | 8 847   | 9 177   | 9 298   | 9 471   |
| Cash management trusts  | 32 573  | 33 023  | 31 439  | 31 826  | 30 031  | 29 660  | 29 881  | 29 826  | 32 452  | 33 153  |
| Total   | 640 904   | 655 049   | 644 242   | 632 664   | 660 327   | 684 127   | 702 416   | 724 050   | 754 046   | 767 046   |
|   |   |   |   |   |   |   |   |   |   |   |
| Type of asset   |   |   |   |   |   |   |   |   |   |   |
| Type of asset  Cash and deposits  | 42 839  | 44 635  | 42 885  | 41 536  | 46 570  | 46 407  | 49 967  | 50 515  | 54 630  | 54 904  |
| ••  | 42 839<br>30 749                                | 44 635<br>25 556                                | 42 885<br>23 536                                | 41 536<br>23 900                                | 46 570<br>25 536                                | 46 407<br>26 072                                | 49 967<br>27 423                                | 50 515<br>28 861                                | 54 630<br>29 278                                | 54 904<br>30 046                                |
| Cash and deposits   |   |   |   |   |   |   |   |   |   |   |
| Cash and deposits<br>Loans and placements   | 30 749  | 25 556  | 23 536  | 23 900  | 25 536  | 26 072  | 27 423  | 28 861  | 29 278  | 30 046  |
| Cash and deposits Loans and placements Short term securities  | 30 749<br>66 386                                | 25 556<br>63 494                                | 23 536<br>70 798                                | 23 900<br>68 826                                | 25 536<br>68 699                                | 26 072<br>68 419                                | 27 423<br>68 583                                | 28 861<br>69 018                                | 29 278<br>73 505                                | 30 046<br>75 001                                |
| Cash and deposits Loans and placements Short term securities Long term securities   | 30 749<br>66 386<br>65 720                      | 25 556<br>63 494<br>65 414                      | 23 536<br>70 798<br>64 449                      | 23 900<br>68 826<br>65 688                      | 25 536<br>68 699<br>67 603                      | 26 072<br>68 419<br>64 786                      | 27 423<br>68 583<br>65 164                      | 28 861<br>69 018<br>66 647                      | 29 278<br>73 505<br>67 731                      | 30 046<br>75 001<br>68 509                      |
| Cash and deposits Loans and placements Short term securities Long term securities Equities and units in trusts                    | 30 749<br>66 386<br>65 720<br>221 365           | 25 556<br>63 494<br>65 414<br>229 580           | 23 536<br>70 798<br>64 449<br>221 364           | 23 900<br>68 826<br>65 688<br>213 499           | 25 536<br>68 699<br>67 603<br>226 497           | 26 072<br>68 419<br>64 786<br>249 682           | 27 423<br>68 583<br>65 164<br>258 834           | 28 861<br>69 018<br>66 647<br>270 885           | 29 278<br>73 505<br>67 731<br>279 850           | 30 046<br>75 001<br>68 509<br>293 306           |
| Cash and deposits Loans and placements Short term securities Long term securities Equities and units in trusts Land and buildings | 30 749<br>66 386<br>65 720<br>221 365<br>69 843 | 25 556<br>63 494<br>65 414<br>229 580<br>74 776 | 23 536<br>70 798<br>64 449<br>221 364<br>76 062 | 23 900<br>68 826<br>65 688<br>213 499<br>79 039 | 25 536<br>68 699<br>67 603<br>226 497<br>82 149 | 26 072<br>68 419<br>64 786<br>249 682<br>83 063 | 27 423<br>68 583<br>65 164<br>258 834<br>87 210 | 28 861<br>69 018<br>66 647<br>270 885<br>88 880 | 29 278<br>73 505<br>67 731<br>279 850<br>91 094 | 30 046<br>75 001<br>68 509<br>293 306<br>92 386 |

<sup>(</sup>a) Figures include superannuation funds held in the statutory funds of life insurance offices.



# LIFE INSURANCE OFFICES(a), Unconsolidated assets, Amounts outstanding at end of period

|                                       |               |             | Dec Qtr     | Mar Qtr     | Jun Qtr     | Sep Qtr     | Dec Qtr     | Mar Qtr     | Jun Qtr     | Sep Qtr   |
|---------------------------------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
|                                       | 2000–01       | 2001–02     | 2002        | 2003        | 2003        | 2003        | 2003        | 2004        | 2004        | 2004      |
| Assets                                | \$m           | \$m         | \$m         | \$m         | \$m         | \$m         | \$m         | \$m         | \$m         | \$m       |
|                                       | • • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • |
| TOTAL ASSETS                          | 201 210       | 201 698     | 196 008     | 192 581     | 193 177     | 198 045     | 196 711     | 197 490     | 200 606     | 201 947   |
| Assets in Australia                   | 171 028       | 171 380     | 169 299     | 167 387     | 171 061     | 178 109     | 179 397     | 181 866     | 184 354     | 185 916   |
| Cash and deposits                     | 9 560         | 8 169       | 7 126       | 7 193       | 7 735       | 8 262       | 9 998       | 8 152       | 7 239       | 6 787     |
| Banks                                 | 5 306         | 5 208       | 5 128       | 5 205       | 5 357       | 5 226       | 5 055       | 4 985       | 4 920       | 4 474     |
| Other deposit taking institutions     | 4 253         | 2 961       | 1 998       | 1 988       | 2 378       | 3 036       | 4 943       | 3 166       | 2 319       | 2 313     |
| Loans and placements                  | 7 730         | 4 799       | 3 535       | 3 380       | 3 633       | 2 728       | 2 340       | 2 264       | 2 430       | 2 665     |
| Short term securities                 | 11 507        | 12 205      | 13 526      | 12 946      | 14 428      | 14 066      | 12 884      | 13 418      | 13 556      | 13 692    |
| Bills of exchange                     | 3 604         | 2 809       | 2 582       | 2 623       | 2 639       | 3 868       | 3 067       | 2 897       | 2 766       | 2 843     |
| Bank certificates of deposit          | 2 620         | 4 304       | 5 615       | 6 449       | 7 185       | 6 472       | 6 733       | 7 221       | 7 001       | 7 371     |
| Other short term securities           | 5 283         | 5 092       | 5 329       | 3 875       | 4 605       | 3 727       | 3 084       | 3 300       | 3 789       | 3 479     |
| Long term securities                  | 30 309        | 27 406      | 27 438      | 27 823      | 28 590      | 25 391      | 24 803      | 25 822      | 26 737      | 26 943    |
| Commonwealth government bonds         | 7 127         | 6 319       | 5 960       | 5 284       | 5 193       | 4 981       | 5 469       | 5 559       | 5 665       | 5 390     |
| State and local government securities | 8 516         | 6 729       | 5 591       | 6 010       | 5 841       | 5 668       | 5 464       | 6 049       | 6 135       | 6 008     |
| Other long term securities            | 14 666        | 14 357      | 15 887      | 16 529      | 17 556      | 14 742      | 13 870      | 14 213      | 14 937      | 15 546    |
| Equities and units in trusts          | 98 244        | 103 824     | 104 366     | 101 931     | 102 393     | 113 882     | 117 090     | 119 935     | 122 084     | 123 452   |
| Trading corporation shares            | 30 297        | 31 564      | 30 764      | 28 986      | 23 027      | 24 599      | 20 555      | 21 265      | 20 907      | 20 300    |
| Financial sector shares               | 20 061        | 17 691      | 16 076      | 15 257      | 13 984      | 13 602      | 14 384      | 14 077      | 13 937      | 13 534    |
| Units in trusts                       | 47 887        | 54 570      | 57 526      | 57 689      | 65 382      | 75 681      | 82 151      | 84 593      | 87 240      | 89 618    |
| Other financial assets                | 3 539         | 4 926       | 3 999       | 4 899       | 5 351       | 5 014       | 3 459       | 3 361       | 3 521       | 3 277     |
| Land and buildings                    | 9 393         | 8 701       | 8 245       | 8 198       | 7 952       | 7 932       | 7 954       | 7 943       | 7 860       | 8 220     |
| Other non-financial assets            | 745           | 1 351       | 1 065       | 1 018       | 979         | 835         | 868         | 973         | 926         | 880       |
| Assets overseas                       | 30 183        | 30 318      | 26 709      | 25 194      | 22 116      | 19 936      | 17 314      | 15 625      | 16 252      | 16 031    |
|                                       |               |             |             |             |             |             |             |             |             |           |

<sup>(</sup>a) Includes superannuation funds that are invested and administered by life insurance offices, and shareholders' funds.



## SUPERANNUATION FUNDS(a), Unconsolidated assets, Amounts outstanding at end of period

|   |               |             | Dec Qtr     | Mar Qtr     | Jun Qtr     | Sep Qtr     | Dec Qtr     | Mar Qtr     | Jun Qtr       | Sep Qtr     |
|---|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|
|   | 2000-01       | 2001–02     | 2002        | 2003        | 2003        | 2003        | 2003        | 2004        | 2004          | 2004        |
| Assets                                  | \$m           | \$m         | \$m         | \$m         | \$m         | \$m         | \$m         | \$m         | \$m           | \$m         |
| • | • • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • | • • • • • • • | • • • • • • |
| TOTAL ASSETS                            | 357 648       | 360 231     | 356 956     | 349 929     | 379 247     | 393 596     | 413 952     | 435 320     | 461 862       | 472 875     |
| Assets in Australia                     | 285 588       | 285 184     | 282 446     | 280 058     | 305 299     | 315 447     | 332 345     | 349 365     | 369 724       | 382 172     |
| Cash and deposits                       | 28 999        | 28 927      | 30 595      | 31 063      | 34 170      | 34 117      | 35 732      | 37 904      | 41 200        | 42 242      |
| Banks                                   | 24 089        | 24 934      | 26 222      | 26 435      | 28 851      | 28 966      | 30 532      | 31 927      | 35 664        | 36 391      |
| Other deposit taking institutions       | 4 910         | 3 993       | 4 373       | 4 627       | 5 319       | 5 151       | 5 200       | 5 977       | 5 536         | 5 851       |
| Loans and placements                    | 17 108        | 14 597      | 13 980      | 14 108      | 14 576      | 15 915      | 16 919      | 17 932      | 19 346        | 19 829      |
| Short term securities                   | 17 831        | 16 999      | 22 066      | 20 622      | 21 887      | 21 837      | 24 100      | 24 300      | 26 595        | 27 073      |
| Bills of exchange                       | 6 394         | 5 805       | 7 814       | 7 611       | 7 929       | 8 040       | 8 663       | 8 590       | 8 909         | 9 000       |
| Bank certificates of deposit            | 8 643         | 7 700       | 8 950       | 8 618       | 8 852       | 9 135       | 10 287      | 10 775      | 12 011        | 11 647      |
| Other short term securities             | 2 793         | 3 495       | 5 303       | 4 394       | 5 106       | 4 662       | 5 150       | 4 935       | 5 676         | 6 427       |
| Long term securities                    | 27 334        | 30 851      | 30 459      | 30 960      | 31 863      | 32 329      | 33 100      | 34 015      | 34 858        | 35 224      |
| Commonwealth government bonds           | 12 248        | 11 272      | 10 393      | 9 776       | 10 884      | 11 001      | 10 162      | 9 679       | 9 841         | 10 497      |
| State and local government securities   | 5 713         | 5 253       | 5 430       | 6 253       | 6 451       | 6 710       | 6 209       | 6 435       | 6 682         | 7 120       |
| Other long term securities              | 9 373         | 14 325      | 14 636      | 14 931      | 14 527      | 14 618      | 16 729      | 17 902      | 18 335        | 17 607      |
| Equities and units in trusts            | 160 245       | 158 269     | 151 663     | 150 929     | 167 826     | 176 045     | 187 024     | 198 941     | 212 845       | 224 733     |
| Trading corporation shares              | 73 459        | 74 014      | 69 286      | 67 824      | 76 088      | 80 462      | 86 177      | 92 572      | 96 908        | 105 490     |
| Financial sector shares                 | 32 611        | 26 420      | 26 071      | 26 480      | 31 904      | 32 814      | 33 262      | 35 019      | 36 477        | 38 860      |
| Units in trusts                         | 54 175        | 57 835      | 56 305      | 56 625      | 59 833      | 62 770      | 67 584      | 71 350      | 79 460        | 80 383      |
| Other financial assets                  | 10 925        | 11 175      | 9 503       | 9 352       | 10 511      | 10 299      | 10 691      | 10 503      | 8 252         | 6 219       |
| Land and buildings                      | 22 340        | 23 452      | 23 230      | 22 035      | 23 382      | 23 799      | 23 605      | 24 508      | 25 293        | 25 497      |
| Other non-financial assets              | 805           | 913         | 951         | 989         | 1 084       | 1 105       | 1 174       | 1 262       | 1 335         | 1 355       |
| Assets overseas                         | 72 060        | 75 047      | 74 510      | 69 871      | 73 947      | 78 149      | 81 607      | 85 955      | 92 138        | 90 704      |

<sup>(</sup>a) Excludes superannuation funds that are invested and administered by life insurance offices.



## $\hbox{\tt PUBLIC UNIT TRUSTS, Unconsolidated assets, Amounts outstanding at end of period}\\$

|   | 2000-01       | 2001-02     | Dec Qtr<br>2002 | Mar Qtr<br>2003 | Jun Qtr<br>2003 | Sep Qtr<br>2003 | Dec Qtr<br>2003 | Mar Qtr<br>2004 | Jun Qtr<br>2004 | Sep Qtr<br>2004 |
|---|---------------|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets                                  | \$m           | \$m         | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             |
| • | • • • • • • • | • • • • • • | • • • • • • •   | • • • • • • •   | • • • • • •     | • • • • • • •   | • • • • • • •   | • • • • • •     | • • • • • • •   | • • • • • •     |
| TOTAL ASSETS                            | 138 041       | 153 572     | 154 298         | 156 579         | 161 873         | 167 950         | 173 615         | 179 344         | 185 642         | 187 191         |
| Assets in Australia                     | 117 736       | 131 161     | 131 259         | 133 626         | 138 743         | 143 729         | 148 957         | 153 115         | 158 831         | 159 551         |
| Cash and deposits                       | 6 585         | 7 629       | 7 468           | 6 638           | 7 148           | 7 191           | 7 027           | 7 014           | 6 996           | 8 050           |
| Banks(a)                                | 3 156         | 3 680       | 3 689           | 2 499           | 2 912           | 3 161           | 2 836           | 2 898           | 3 010           | 3 679           |
| Other deposit taking institutions       | 3 429         | 3 949       | 3 779           | 4 139           | 4 236           | 4 030           | 4 191           | 4 116           | 3 986           | 4 371           |
| Loans and placements                    | 4 001         | 3 953       | 3 854           | 4 118           | 4 348           | 4 481           | 5 385           | 5 557           | 4 329           | 4 591           |
| Short term securities                   | 3 432         | 3 872       | 3 864           | 3 393           | 3 866           | 3 013           | 3 070           | 3 575           | 3 558           | 3 460           |
| Bills of exchange                       | 2 689         | 3 055       | 3 146           | 2 947           | 3 407           | 2 604           | 2 675           | 3 095           | 3 055           | 3 056           |
| Bank certificates of deposit(a)         | _             | _           | _               | _               | _               | _               | _               | _               | _               | _               |
| Other short term securities             | 744           | 817         | 718             | 447             | 460             | 409             | 395             | 481             | 503             | 404             |
| Long term securities                    | 2 843         | 2 052       | 2 110           | 2 202           | 2 301           | 2 147           | 1 978           | 1 616           | 1 304           | 1 527           |
| Equities and units in trusts            | 56 681        | 64 753      | 63 182          | 61 504          | 63 032          | 68 432          | 69 394          | 72 391          | 74 576          | 75 237          |
| Equities                                | 32 239        | 33 561      | 32 155          | 30 734          | 30 217          | 33 273          | 35 984          | 37 061          | 37 100          | 37 594          |
| Units in trusts                         | 24 442        | 31 192      | 31 027          | 30 770          | 32 815          | 35 159          | 33 410          | 35 330          | 37 476          | 37 643          |
| Other financial assets                  | 2 546         | 2 509       | 2 127           | 2 750           | 2 883           | 2 232           | 2 100           | 2 022           | 5 152           | 3 337           |
| Land and buildings                      | 37 844        | 42 366      | 44 315          | 48 542          | 50 520          | 51 047          | 55 372          | 56 167          | 57 675          | 58 446          |
| Other non-financial assets              | 3 804         | 4 027       | 4 339           | 4 479           | 4 645           | 5 187           | 4 631           | 4 774           | 5 241           | 4 904           |
| Assets overseas                         | 20 305        | 22 411      | 23 039          | 22 953          | 23 130          | 24 221          | 24 658          | 26 229          | 26 811          | 27 640          |

nil or rounded to zero (including null cells)

<sup>(</sup>a) Bank certificates of deposit are included with 'Cash and deposits' at banks.



## ${\sf FRIENDLY\ SOCIETIES,\ Unconsolidated\ assets,\ Amounts\ outstanding\ at\ end\ of\ period}$

|   | 2000-01       | 2001-02     | Dec Qtr<br>2002 | Mar Qtr<br>2003 | Jun Qtr<br>2003 | Sep Qtr<br>2003 | Dec Qtr<br>2003 | Mar Qtr<br>2004 | Jun Qtr<br>2004 | Sep Qtr<br>2004 |
|---|---------------|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets                                  | \$m           | \$m         | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             |
| • | • • • • • • • | • • • • • • | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • •     | • • • • •       |
| TOTAL ASSETS                            | 5 970         | 6 034       | 6 067           | 6 030           | 6 116           | 6 121           | 6 148           | 6 186           | 6 236           | 6 269           |
| Assets in Australia                     | 5 873         | 5 911       | 5 924           | 5 888           | 5 979           | 5 978           | 5 998           | 6 053           | 6 098           | 6 118           |
| Cash and deposits                       | 503           | 447         | 400             | 379             | 434             | 399             | 388             | 422             | 434             | 339             |
| Banks                                   | 408           | 214         | 189             | 162             | 197             | 168             | 162             | 207             | 226             | 134             |
| Other deposit taking institutions       | 95            | 233         | 211             | 217             | 237             | 231             | 226             | 215             | 208             | 205             |
| Loans and placements                    | 363           | 376         | 385             | 442             | 452             | 460             | 468             | 467             | 475             | 450             |
| Short term securities                   | 2 040         | 2 049       | 1 732           | 1 377           | 1 287           | 1 273           | 1 395           | 1 337           | 1 384           | 1 442           |
| Bills of exchange                       | 526           | 408         | 356             | 262             | 272             | 194             | 217             | 202             | 107             | 162             |
| Bank certificates of deposit            | 1 101         | 1 230       | 1 003           | 928             | 875             | 943             | 1 002           | 978             | 1 089           | 1 126           |
| Other short term securities             | 413           | 411         | 373             | 187             | 140             | 136             | 176             | 157             | 188             | 154             |
| Long term securities                    | 1 633         | 1 692       | 1 403           | 1 349           | 1 348           | 1 355           | 1 231           | 1 291           | 1 251           | 1 213           |
| Commonwealth government bonds           | 203           | 187         | 118             | 115             | 124             | 114             | 99              | 64              | 87              | 99              |
| State and local government securities   | 363           | 254         | 416             | 405             | 422             | 487             | 411             | 413             | 371             | 361             |
| Other long term securities              | 1 067         | 1 251       | 869             | 829             | 802             | 754             | 721             | 814             | 793             | 753             |
| Equities and units in trusts            | 732           | 709         | 1 338           | 1 644           | 1 777           | 1 755           | 1 777           | 1 826           | 1 861           | 1 972           |
| Trading corporation shares              | 257           | 195         | 205             | 184             | 229             | 143             | 150             | 149             | 176             | 154             |
| Financial sector shares                 | 46            | 49          | 25              | 37              | 4               | 4               | 5               | 4               | 5               | 5               |
| Units in trusts                         | 429           | 465         | 1 108           | 1 423           | 1 544           | 1 608           | 1 622           | 1 673           | 1 680           | 1 813           |
| Other financial assets                  | 222           | 289         | 313             | 334             | 325             | 328             | 307             | 277             | 257             | 314             |
| Land and buildings                      | 223           | 216         | 229             | 222             | 252             | 269             | 271             | 263             | 265             | 222             |
| Other non-financial assets              | 157           | 133         | 124             | 141             | 104             | 139             | 161             | 170             | 171             | 166             |
| Assets overseas                         | 97            | 123         | 143             | 142             | 137             | 143             | 150             | 133             | 138             | 151             |



## ${\tt COMMON\ FUNDS,\ Unconsolidated\ assets,\ Amounts\ outstanding\ at\ end\ of\ period}$

|   | 2000-01     | 2001-02       | Dec Qtr<br>2002 | Mar Qtr<br>2003 | Jun Qtr<br>2003 | Sep Qtr<br>2003 | Dec Qtr<br>2003 | Mar Qtr<br>2004 | Jun Qtr<br>2004 | Sep Qtr<br>2004 |
|---|-------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets                                  | \$m         | \$m           | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             |
| • | • • • • • • | • • • • • • • | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • •     | • • • • • • •   | • • • • • •     | • • • • •       |
| TOTAL ASSETS                            | 8 203       | 7 941         | 8 331           | 8 317           | 8 929           | 9 279           | 9 165           | 9 563           | 9 687           | 9 878           |
| Assets in Australia                     | 8 201       | 7 892         | 8 250           | 8 210           | 8 820           | 9 172           | 9 054           | 9 451           | 9 576           | 9 766           |
| Cash and deposits                       | 809         | 1 086         | 1 101           | 977             | 729             | 821             | 874             | 1 294           | 1 300           | 1 045           |
| Banks                                   | 605         | 903           | 935             | 815             | 538             | 662             | 713             | 884             | 912             | 655             |
| Other deposit taking institutions       | 204         | 183           | 166             | 162             | 191             | 159             | 161             | 410             | 388             | 390             |
| Loans and placements                    | 1 594       | 1 794         | 1 677           | 1 815           | 2 187           | 2 270           | 2 325           | 2 334           | 2 387           | 2 428           |
| Short term securities                   | 4 113       | 3 431         | 3 597           | 3 782           | 3 995           | 4 110           | 3 863           | 3 919           | 3 960           | 4 340           |
| Bills of exchange                       | 2 104       | 1 178         | 1 230           | 1 257           | 1 276           | 1 317           | 1 125           | 1 066           | 1 222           | 1 300           |
| Bank certificates of deposit            | 1 994       | 2 245         | 2 353           | 2 508           | 2 666           | 2 776           | 2 726           | 2 835           | 2 738           | 3 015           |
| Other short term securities             | 15          | 8             | 14              | 17              | 53              | 17              | 12              | 18              | _               | 25              |
| Long term securities                    | 728         | 699           | 831             | 905             | 1 057           | 1 130           | 1 127           | 1 116           | 1 113           | 1 120           |
| Commonwealth government bonds           | 15          | 44            | 92              | 94              | 93              | 91              | 99              | 101             | 111             | 98              |
| State and local government securities   | 266         | 144           | 304             | 327             | 324             | 347             | 332             | 334             | 326             | 332             |
| Other long term securities              | 447         | 511           | 435             | 484             | 640             | 692             | 696             | 681             | 676             | 690             |
| Equities and units in trusts            | 669         | 696           | 808             | 499             | 667             | 678             | 707             | 632             | 659             | 680             |
| Trading corporation shares              | 283         | 192           | 212             | 27              | 43              | 200             | 214             | 131             | 171             | 169             |
| Financial sector shares                 | 360         | 380           | 423             | 316             | 348             | 204             | 215             | 217             | 196             | 201             |
| Units in trusts                         | 26          | 124           | 173             | 156             | 276             | 274             | 278             | 284             | 292             | 310             |
| Other financial assets                  | 246         | 144           | 194             | 190             | 142             | 147             | 147             | 145             | 154             | 152             |
| Land and buildings                      | 42          | 42            | 42              | 42              | 43              | 16              | 7               | _               | 1               | 1               |
| Other non-financial assets              | na          | na            | _               | _               | _               | _               | 4               | 11              | 2               | _               |
| Assets overseas                         | 2           | 49            | 81              | 107             | 109             | 107             | 111             | 112             | 111             | 112             |

nil or rounded to zero (including null cells)

na not available



## CASH MANAGEMENT TRUSTS, Unconsolidated assets, Amounts outstanding at end of period

| Assets   | 2000-01<br>\$m                     | 2001–02<br>\$m                     | Dec Qtr<br>2002<br>\$m             | Mar Qtr<br>2003<br>\$m             | Jun Qtr<br>2003<br>\$m             | Sep Qtr<br>2003<br>\$m             | Dec Qtr<br>2003<br>\$m               | Mar Qtr<br>2004<br>\$m             | Jun Qtr<br>2004<br>\$m             | Sep Qtr<br>2004<br>\$m             |
|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| TOTAL ASSETS   | 32 573                             | 33 023                             | 31 439                             | 31 826                             | 30 031                             | 29 660                             | 29 881                               | 29 826                             | 32 452                             | 33 153                             |
| Assets in Australia  | 32 573                             | 33 023                             | 31 439                             | 31 826                             | 30 031                             | 29 660                             | 29 881                               | 29 826                             | 32 452                             | 33 153                             |
| Cash and deposits  Banks  Other deposit taking institutions  | <b>2 145</b><br>2 018<br>128       | <b>5 161</b> 4 919 242             | <b>3 053</b><br>2 930<br>123       | 2 494<br>2 354<br>140              | 3 880<br>3 751<br>129              | 2 710<br>2 511<br>199              | <b>3 507</b><br>3 201<br>306         | <b>4 144</b><br>4 042<br>102       | <b>5 049</b> 4 635 414             | <b>5 203</b> 4 750 453             |
| Loans and placements   | 42                                 | 106                                | 111                                | 116                                | 393                                | 357                                | 108                                  | 308                                | 378                                | 349                                |
| Short term securities  Bills of exchange  Bank certificates of deposit  Other short term securities                    | 27 463<br>9 123<br>11 450<br>6 890 | 24 938<br>5 102<br>14 499<br>5 337 | 26 012<br>5 884<br>15 242<br>4 886 | 26 705<br>5 828<br>16 547<br>4 330 | 23 236<br>4 294<br>14 498<br>4 444 | 24 120<br>4 861<br>15 022<br>4 236 | 23 271<br>4 176<br>14 442<br>4 653   | 22 470<br>4 157<br>14 066<br>4 247 | 24 451<br>3 635<br>15 675<br>5 142 | 24 994<br>5 411<br>14 173<br>5 410 |
| Long term securities  Commonwealth government bonds  State and local government securities  Other long term securities | 2 873<br>—<br>—<br>—<br>2 873      | 2 715<br>—<br>—<br>—<br>2 715      | 2 208<br>—<br>—<br>2 208           | <b>2 449</b>                       | 2 444<br>—<br>—<br>2 444           | <b>2 435</b> — — 2 435             | <b>2 925</b><br>—<br>—<br>—<br>2 925 | 2 788<br>—<br>—<br>2 788           | 2 468<br>—<br>—<br>2 468           | 2 482<br>—<br>—<br>2 482           |
| Other financial assets   | 50                                 | 103                                | 56                                 | 62                                 | 77                                 | 38                                 | 71                                   | 117                                | 106                                | 125                                |
| Assets overseas  | _                                  | _                                  | _                                  | _                                  | _                                  | _                                  | _                                    | _                                  | _                                  | _                                  |

 <sup>—</sup> nil or rounded to zero (including null cells)



## ${\tt INVESTMENT\ MANAGERS,\ Source\ of\ funds,\ Amounts\ outstanding\ at\ end\ of\ period}$

|   | 2000-01       | 2001–02     | Dec Qtr<br>2002 | Mar Qtr<br>2003 | Jun Qtr<br>2003 | Sep Qtr<br>2003 | Dec Qtr<br>2003 | Mar Qtr<br>2004 | Jun Qtr<br>2004 | Sep Qtr<br>2004 |
|---|---------------|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 2000-01       | 2001-02     | 2002            | 2003            | 2003            | 2003            | 2003            | 2004            | 2004            | 2004            |
| Source of funds                         | \$m           | \$m         | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             | \$m             |
| • | • • • • • • • | • • • • • • | • • • • • • •   | • • • • • • •   | • • • • • •     | • • • • • • •   | • • • • • • •   | • • • • • •     | • • • • • • •   | • • • • • •     |
| TOTAL SOURCE OF FUNDS                   | 630 882       | 635 881     | 645 486         | 628 685         | 655 773         | 677 242         | 690 744         | 714 907         | 743 876         | 767 407         |
| Funds from Australian sources           | 610 797       | 617 633     | 629 686         | 612 872         | 638 974         | 659 332         | 669 741         | 691 037         | 718 391         | 740 342         |
| Managed funds                           | 474 826       | 455 997     | 447 075         | 432 013         | 454 471         | 465 928         | 472 698         | 489 735         | 502 555         | 515 578         |
| Life insurance offices                  | 147 345       | 140 560     | 137 762         | 135 704         | 136 021         | 135 741         | 132 433         | 135 501         | 129 932         | 135 951         |
| Superannuation funds                    | 201 141       | 190 457     | 186 866         | 177 932         | 193 290         | 200 036         | 210 122         | 220 711         | 235 246         | 247 477         |
| Public unit trusts                      | 88 919        | 87 891      | 84 366          | 80 257          | 86 855          | 91 590          | 90 723          | 93 586          | 97 140          | 95 220          |
| Friendly societies                      | 3 483         | 3 002       | 2 877           | 2 919           | 2 557           | 2 472           | 2 393           | 2 401           | 2 408           | 2 331           |
| Common funds                            | 5 463         | 5 723       | 7 368           | 7 317           | 8 216           | 8 423           | 9 082           | 9 108           | 9 913           | 9 107           |
| Cash management trusts                  | 28 475        | 28 364      | 27 836          | 27 884          | 27 532          | 27 666          | 27 945          | 28 428          | 27 916          | 25 492          |
| Total other sources                     | 135 971       | 161 636     | 182 611         | 180 859         | 184 503         | 193 404         | 197 043         | 201 302         | 215 836         | 224 764         |
| Government                              | 12 609        | 10 278      | 12 751          | 13 906          | 14 059          | 14 484          | 13 108          | 13 558          | 14 169          | 15 739          |
| Charities                               | 951           | 1 173       | 1 351           | 1 387           | 1 341           | 1 287           | 1 254           | 1 401           | 1 406           | 1 329           |
| Other trusts                            | 58 997        | 75 531      | 79 846          | 76 942          | 75 900          | 78 570          | 84 084          | 87 181          | 90 685          | 99 037          |
| General insurance                       | 23 307        | 21 605      | 20 636          | 21 201          | 21 661          | 24 111          | 23 042          | 23 703          | 23 917          | 25 539          |
| Other investment managers               | 23 826        | 37 185      | 53 219          | 51 515          | 55 817          | 59 941          | 58 358          | 56 588          | 63 594          | 60 580          |
| Other sources                           | 16 281        | 15 864      | 14 808          | 15 908          | 15 725          | 15 011          | 17 197          | 18 871          | 22 065          | 22 540          |
| Funds from overseas sources             | 20 085        | 18 248      | 15 800          | 15 813          | 16 799          | 17 910          | 21 003          | 23 870          | 25 485          | 27 065          |

#### **EXPLANATORY NOTES**

INTRODUCTION

MANAGED FUNDS
INSTITUTIONS AND
INVESTMENT MANAGERS

- **1** The statistics presented in this publication have been compiled from the ABS's Survey of Financial Information and APRA's Survey of Superannuation Funds. Some brief notes on the concepts, sources and methods employed follow. A full description and glossary are provided on the ABS web site, <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> select *Themes* then *Finance*.
- **2** Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring assets and incurring liabilities on their own account. Typically, these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded.
- **3** The types of managed funds institutions covered by the statistics in this publication are: Life Insurance Offices, Superannuation Funds (which includes Approved Deposit Funds), Public Unit Trusts, Friendly Societies, Common Funds, and Cash Management Trusts.
- **4** Specialist investment managers do not acquire assets and incur liabilities as their main activity: they are employed on a fee for service basis to manage and invest in approved assets on their clients' behalf. They act in the main as the managers of pooled funds, but also manage clients' investments on an individual portfolio basis.

ASSETS, VALUATION AND
TIME SERIES COMPARISONS

- **5** The data tabulated in this publication are the stocks of assets held by the various types of institution, classified by type of asset. The classification of assets in this publication follows that contained in the ABS publication *Australian National Accounts*, *Financial Accounts* (cat. no. 5232.0). Definitions of the various types of instrument are given in the glossary on the ABS web site.
- **6** Respondents to the ABS Survey of Financial Information are requested to report assets at their market value.
- **7** Movements in the levels of assets of managed funds institutions between periods reflect two components–transactions in particular assets; and valuation changes arising from price changes in the assets.

METHOD OF CONSOLIDATION

**8** Estimates of the consolidated assets of managed funds are derived by eliminating any cross-investment that takes place between the various types of funds. For example, investments by superannuation funds in public unit trusts are excluded from the assets of superannuation funds in a consolidated presentation. It is not possible, however, to apportion cross-investment at the level of detail presented in the unconsolidated tables.

RELATED MATERIAL

- **9** Time series electronic spreadsheets for the tables in this publication are available from the AusStats service <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> select *Timeseries Spreadsheets* then *Finance*. Users may wish to refer to material available on the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> select *Themes* then *Finance* 
  - the full Explanatory Notes and Glossary of terms for this publication
  - Australian National Accounts: Financial Accounts (cat. no. 5232.0) quarterly
  - Special article *Insurance Technical Reserves: Sources and Methods*.
- **10** Users may also wish to refer to the Australian Prudential Regulation Authority (APRA) web site, particularly *APRA Super Trends* < www.apra.gov.au/statistics>.

## APPENDIX RELATED ARTICLES

| Article  | Source | Issue        |
|--|--------|--------------|
| Notes on impacts of major revisions                        | 5232.0 | Jun qtr 2002 |
| Household sector data in the financial accounts            | 5232.0 | Mar qtr 2002 |
| Recent trends in construction and first home buyer finance | 5609.0 | March 2002   |
| Insurance technical reserves: Sources and methods          | 5232.0 | Mar qtr 2001 |
| Venture Capital Survey                                     | 5655.0 | Dec qtr 2000 |
| Investment managers  | 5655.0 | Jun qtr 2000 |
| Listed equity: Sources and methods                         | 5232.0 | Dec qtr 1999 |
| Investment managers  | 5655.0 | Jun qtr 1999 |
| Investment managers  | 5655.0 | Jun qtr 1998 |
|  |        |              |

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